RAYMOND JAMES®

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Raymond James Hires Scott Hudson as National Director, Wealth Management

June 1, 2020 – TORONTO – Raymond James Ltd., the Canadian arm of North American investment dealer Raymond James Financial, Inc., today announced that Scott Hudson has joined the firm as National Director, Wealth Management. Mr. Hudson brings over 25 years of wealth management experience helping high performance advisors and portfolio managers to enhance their client relationships and business building opportunities.

“We are thrilled to add someone of Scott’s calibre to our Wealth Management team, “ said Jamie Coulter, Executive Vice President of the firm’s Wealth Management Group. “Scott will be a key catalyst as we continue to build Raymond James as the firm of choice for advisors and portfolio managers, seeking the freedom to deliver world class wealth management solutions to Canadians. “

Mr. Hudson has held progressively more senior roles in the industry, helping advisors and portfolio managers grow client relationships. Most recently, he was responsible for the business development efforts at a leading bank-owned investment dealer where he supported some of the most notable investment advisory teams in the industry.

In his new role, Mr. Hudson will serve as a member of the firm’s Wealth Management Operating Committee. Through its leading wealth management platform, and culture of independence and entrepreneurial thinking, Raymond James is building the nation’s leading investment dealer, dedicated to serving the total wealth management needs of affluent investors and their families.

“Raymond James has created a firm that embraces a culture where advisors and portfolio managers truly are able to do what is right for their clients, with no push to sell proprietary products,” said Mr. Hudson. “This focus is critical to me as, more than ever, investors and their families need a trusted advisor who will put clients’ needs first, always. The Raymond James values-based culture helps make this happen.”

“I look forward to working with the existing advisors of the firm and also helping to share the Raymond James story and culture with other like-minded professionals.”

Raymond James is a leading North American independent full service investment dealer offering an extensive range of professional investment services and products, including private client services, financial and estate planning services, portfolio management, insurance, equity research, investment banking, and institutional sales and trading. Through its network of over 8,100 financial/investment advisors across Canada, the United States, and key international centres, Raymond James manages more than US$774 billion in client assets under administration. The firm also has over 76 research analysts covering more than 1,100 companies in Canada, the United States, and internationally.

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